

California Walnut Board

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Friday, May 09, 2014

April Shipments

Inshell (1000 pounds)

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
		9/1/2012 to		9/1/2013 to
	<u>April 2013</u>	<u>4/30/2013</u>	<u>April 2014</u>	<u>4/30/2014</u>
Domestic	488	17,361	125	13,334
Export	<u>4,406</u>	<u>285,472</u>	<u>3,509</u>	<u>278,257</u>
Total	4,894	302,832	3,634	291,591

Shelled (1000 pounds)

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
		9/1/2012 to		9/1/2013 to
	<u>April 2013</u>	<u>4/30/2013</u>	<u>April 2014</u>	<u>4/30/2014</u>
Domestic	12,377	109,403	13,641	112,082
Export	<u>10,615</u>	<u>108,384</u>	<u>15,545</u>	<u>117,371</u>
Total	22,992	217,787	29,185	229,453

Inshell Equivalent Tonnage*

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
		9/1/2012 to		9/1/2013 to
	<u>April 2013</u>	<u>4/30/2013</u>	<u>April 2014</u>	<u>4/30/2014</u>
Domestic	14,182	131,882	15,458	133,170
Export	<u>14,156</u>	<u>264,789</u>	<u>19,299</u>	<u>271,602</u>
Total	28,339	396,671	34,758	404,772

Walnut receipts as reported by handlers as of April 30, 2014 = 488,971 tons

*2012/13 shellout rate 44.4 -- 2013/14 shellout rate 44.3



Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

California Walnut Board / California Walnut Commission Annual Spring Meeting

June 5, 2014

Thursday, June 5, 2014

<i>Continental Breakfast</i>	<i>7:00 a.m.</i>	<i>Room TBD</i>
<i>Joint California Walnut Board / California Walnut Commission Meeting</i>	<i>9:30 a.m.</i>	<i>Ballroom TBD</i>
<i>Luncheon</i>	<i>11:30 a.m.</i>	<i>Room TBD</i>

Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.

Meeting times and room assignments are tentative and subject to change.
All meetings will be held at the Marriott Hotel.
All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2013 - 04/30/2014

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>
North America						
USA	17,360,838	13,334,269	-23.19%	109,402,919	112,081,940	2.45%
Canada	2,178,796	1,445,630	-33.65%	11,178,784	11,900,172	6.45%
Mexico	202,730	357,919	76.55%	72,300	27,000	-62.66%
Sub-Total	19,742,364	15,137,818	-23.32%	120,654,003	124,009,112	2.78%
Central & South America						
Brazil	176,368	485,288	175.16%	0	0	0.00%
Chile	308,644	741,564	140.27%	0	0	0.00%
Ecuador	127,195	138,338	8.76%	268,150	248,025	-7.51%
Venezuela	1,208,048	652,787	-45.96%	245,400	0	-100.00%
Sub-Total	1,820,255	2,017,977	10.86%	513,550	248,025	-51.70%
Europe						
Austria	0	0	0.00%	459,600	527,850	14.85%
France	44,092	1,080,418	2350.37%	126,328	42,000	-66.75%
Germany	7,820,833	11,645,293	48.90%	17,010,921	20,178,391	18.62%
Greece	0	573,196	0.00%	277,480	680,000	145.06%
Italy	24,879,735	34,802,304	39.88%	2,068,783	2,077,064	0.40%
Netherlands	2,772,891	3,232,661	16.58%	1,580,060	3,455,456	118.69%
Norway	0	0	0.00%	122,500	170,234	38.97%
Portugal	0	264,500	0.00%	21,120	21,560	2.08%
Spain	13,604,950	20,346,515	49.55%	7,372,403	9,461,411	28.34%
Sweden	0	0	0.00%	814,609	989,691	21.49%
Switzerland	0	0	0.00%	559,068	475,045	-15.03%
U.K.	264,460	390,249	47.56%	1,903,741	1,337,444	-29.75%
Sub-Total	49,386,961	72,335,136	46.47%	32,316,613	39,416,146	21.97%
Middle East/Africa						
Algeria	529,104	880,664	66.44%	377,100	497,420	31.91%
Egypt	1,119,559	993,622	-11.25%	579,208	526,837	-9.04%
Israel	633,730	2,910,051	359.19%	5,343,872	5,948,333	11.31%
Jordan	44,092	44,092	0.00%	656,800	404,960	-38.34%
Morocco	2,501,219	4,179,867	67.11%	0	0	0.00%
Saudi Arabia	176,092	397,196	125.56%	1,020,531	1,275,031	24.94%
Turkey	38,870,860	52,089,438	34.01%	133,760	149,500	11.77%
U.A.E.	6,376,368	11,172,848	75.22%	1,536,153	3,362,538	118.89%
Sub-Total	50,251,024	72,667,778	44.61%	9,647,424	12,164,619	26.09%
Asia / Pacific Rim						
Australia	99,069	78,768	-20.49%	6,274,148	7,109,656	13.32%
China	45,843,252	16,741,676	-63.48%	3,358,544	1,424,142	-57.60%
Hong Kong	104,230,946	75,599,177	-27.47%	2,512,975	2,800,853	11.46%
India	44,092	221,368	402.06%	0	10	0.00%
Japan	0	0	0.00%	17,383,153	15,568,168	-10.44%
Korea	1,937,566	858,897	-55.67%	16,637,254	17,374,325	4.43%
Malaysia	2,097	0	-100.00%	651,560	535,732	-17.78%
New Zealand	0	0	0.00%	553,150	723,998	30.89%
Philippines	0	0	0.00%	189,600	255,625	34.82%
Singapore	63,092	0	-100.00%	538,858	638,174	18.43%
Taiwan	192,904	85,783	-55.53%	4,805,647	4,289,765	-10.73%
Thailand	2,625,184	5,333,967	103.18%	697,362	1,294,508	85.63%
Vietnam	25,676,108	29,279,317	14.03%	44,090	626,892	1321.85%
Sub-Total	180,714,310	128,198,953	-29.06%	53,646,341	52,641,848	-1.87%
Other	917,514	1,233,460	34.44%	1,008,631	973,607	-3.47%
GRAND TOTAL	302,832,428	291,591,122	-3.71%	217,786,562	229,453,357	5.36%
Domestic Total	17,360,838	13,334,269	-23.19%	109,402,919	112,081,940	2.45%
Export Total	284,554,076	278,256,853	-2.21%	108,383,643	117,371,417	8.29%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
April 2013 / April 2014

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>April 2013</u>	<u>April 2014</u>	<u>% Change vs. Prior Year</u>	<u>April 2013</u>	<u>April 2014</u>	<u>% Change vs. Prior Year</u>
North America						
USA	488,061	124,772	-74.44%	12,377,270	13,640,746	10.21%
Canada	76,380	21,610	-71.71%	1,095,553	1,365,561	24.65%
Mexico	0	0	0.00%	8,800	0	-100.00%
Sub-Total	564,441	146,382	-74.07%	13,481,623	15,006,307	11.31%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	11,250	20,117	78.82%	47,625	59,250	24.41%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	11,250	20,117	78.82%	47,625	59,250	24.41%
Europe						
Austria	0	0	0.00%	41,400	81,150	96.01%
France	0	0	0.00%	42,000	42,000	0.00%
Germany	0	0	0.00%	1,008,574	3,714,261	268.27%
Greece	0	0	0.00%	42,000	0	-100.00%
Italy	87,890	264,368	200.79%	211,948	245,857	16.00%
Netherlands	44,092	0	-100.00%	446,210	753,320	68.83%
Norway	0	0	0.00%	38,500	42,328	9.94%
Portugal	0	0	0.00%	21,120	0	-100.00%
Spain	-24,570	485,832	-2077.34%	856,019	1,418,984	65.77%
Sweden	0	0	0.00%	126,000	126,051	0.04%
Switzerland	0	0	0.00%	126,048	126,000	-0.04%
U.K.	132,276	0	-100.00%	84,657	252,240	197.96%
Sub-Total	239,688	750,200	212.99%	3,044,476	6,802,191	123.43%
Middle East/Africa						
Algeria	0	0	0.00%	126,000	163,420	29.70%
Egypt	0	0	0.00%	0	58,960	0.00%
Israel	0	88,100	0.00%	438,000	383,900	-12.35%
Jordan	0	0	0.00%	338,550	24,000	-92.91%
Morocco	-4,096	0	-100.00%	0	0	0.00%
Saudi Arabia	0	44,092	0.00%	56,804	155,848	174.36%
Turkey	266,276	705,472	164.94%	0	44,000	0.00%
U.A.E.	264,460	44,000	-83.36%	181,020	327,016	80.65%
Sub-Total	526,640	881,664	67.41%	1,140,374	1,157,144	1.47%
Asia / Pacific Rim						
Australia	0	22,000	0.00%	685,928	848,885	23.76%
China	220,276	88,184	-59.97%	458,550	23,250	-94.93%
Hong Kong	2,438,931	1,015,943	-58.34%	0	176,970	0.00%
India	0	0	0.00%	0	10	0.00%
Japan	0	0	0.00%	1,736,683	2,219,175	27.78%
Korea	0	0	0.00%	1,424,896	2,038,590	43.07%
Malaysia	0	0	0.00%	42,000	89,500	113.10%
New Zealand	0	0	0.00%	98,050	25,900	-73.58%
Philippines	0	0	0.00%	25,000	25,000	0.00%
Singapore	0	0	0.00%	105,500	40,574	-61.54%
Taiwan	0	0	0.00%	253,800	294,982	16.23%
Thailand	22,046	0	-100.00%	342,322	167,976	-50.93%
Vietnam	838,387	709,504	-15.37%	0	42,000	0.00%
Sub-Total	3,519,640	1,835,631	-47.85%	5,172,729	5,992,812	15.85%
Other	32,000	0	-100.00%	105,112	167,775	59.62%
GRAND TOTAL	4,893,659	3,633,994	-25.74%	22,991,939	29,185,479	26.94%
Domestic Total	488,061	124,772	-74.44%	12,377,270	13,640,746	10.21%
Export Total	4,405,598	3,509,222	-20.35%	10,614,669	15,544,733	46.45%