

California Walnut Board

101 Parkshore Drive, Suite 250

Folsom, CA 95630-4726

Telephone (916) 932-7070

FAX (916) 932-7071

info@walnuts.org

An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Thursday, April 10, 2014

March Shipments

Inshell (1000 pounds)

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
		9/1/2012 to		9/1/2013 to
	<u>March 2013</u>	<u>3/31/2013</u>	<u>March 2014</u>	<u>3/31/2014</u>
Domestic	2,359	16,873	364	13,223
Export	<u>15,153</u>	<u>281,066</u>	<u>9,581</u>	<u>274,572</u>
Total	17,513	297,939	9,946	287,796

Shelled (1000 pounds)

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
		9/1/2012 to		9/1/2013 to
	<u>March 2013</u>	<u>3/31/2013</u>	<u>March 2014</u>	<u>3/31/2014</u>
Domestic	10,564	97,026	13,585	98,441
Export	<u>11,731</u>	<u>97,769</u>	<u>14,651</u>	<u>101,827</u>
Total	22,295	194,795	28,236	200,268

Inshell Equivalent Tonnage*

	<u>2012/13 Marketing Year</u>		<u>2013/14 Marketing Year</u>	
		9/1/2012 to		9/1/2013 to
	<u>March 2013</u>	<u>3/31/2013</u>	<u>March 2014</u>	<u>3/31/2014</u>
Domestic	13,076	117,700	15,515	117,719
Export	<u>20,788</u>	<u>250,633</u>	<u>21,327</u>	<u>252,215</u>
Total	33,864	368,333	36,842	369,934

Walnut receipts as reported by handlers as of March 31, 2014 = 488,965 tons

*2012/13 shellout rate 44.4 -- 2013/14 shellout rate 44.3



Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

California Walnut Board / California Walnut Commission Annual Spring Meeting

June 5, 2014

Thursday, June 5, 2014

<i>Continental Breakfast</i>	<i>7:00 a.m.</i>	<i>Room TBD</i>
<i>Joint California Walnut Board / California Walnut Commission Meeting</i>	<i>9:30 a.m.</i>	<i>Ballroom TBD</i>
<i>Luncheon</i>	<i>11:30 a.m.</i>	<i>Room TBD</i>

Registration Form Available at www.walnuts.org
Please call the California Walnut Board/California Walnut Commission
at (916) 932-7070 with any questions.

Meeting times and room assignments are tentative and subject to change.
All meetings will be held at the Marriott Hotel.
All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2013 - 03/31/2014

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>	<u>2012/13</u>	<u>2013/14</u>	<u>% Change vs. Prior Year</u>
North America						
USA	16,872,777	13,223,497	-21.63%	97,025,649	98,441,194	1.46%
Canada	2,102,416	1,424,020	-32.27%	10,083,231	10,534,611	4.48%
Mexico	202,730	357,919	76.55%	63,500	27,000	-57.48%
Sub-Total	19,177,923	15,005,436	-21.76%	107,172,380	109,002,805	1.71%
Central & South America						
Brazil	176,368	485,288	175.16%	0	0	0.00%
Chile	308,644	741,564	140.27%	0	0	0.00%
Ecuador	115,945	118,221	1.96%	220,525	188,775	-14.40%
Venezuela	1,208,048	652,787	-45.96%	245,400	0	-100.00%
Sub-Total	1,809,005	1,997,860	10.44%	465,925	188,775	-59.48%
Europe						
Austria	0	0	0.00%	418,200	446,700	6.81%
France	44,092	1,080,418	2350.37%	84,328	0	-100.00%
Germany	7,820,833	11,645,679	48.91%	16,002,347	16,464,130	2.89%
Greece	0	573,196	0.00%	235,480	680,000	188.77%
Italy	24,791,845	34,538,487	39.31%	1,856,835	1,831,207	-1.38%
Netherlands	2,728,799	3,232,661	18.46%	1,133,850	2,702,136	138.32%
Norway	0	0	0.00%	84,000	127,906	52.27%
Portugal	0	264,500	0.00%	0	21,560	0.00%
Spain	13,629,520	19,860,970	45.72%	6,516,384	8,042,427	23.42%
Sweden	0	0	0.00%	688,609	863,640	25.42%
Switzerland	0	0	0.00%	433,020	349,045	-19.39%
U.K.	132,184	390,249	195.23%	1,819,084	1,085,204	-40.34%
Sub-Total	49,147,273	71,586,160	45.66%	29,272,137	32,613,955	11.42%
Middle East/Africa						
Algeria	529,104	880,664	66.44%	251,100	334,000	33.01%
Egypt	1,119,559	993,622	-11.25%	579,208	467,877	-19.22%
Israel	633,730	2,777,859	338.33%	4,905,872	5,564,433	13.42%
Jordan	44,092	44,092	0.00%	318,250	380,960	19.70%
Morocco	2,505,315	4,179,867	66.84%	0	0	0.00%
Saudi Arabia	176,092	353,104	100.52%	963,727	1,119,183	16.13%
Turkey	38,604,584	51,383,966	33.10%	133,760	105,500	-21.13%
U.A.E.	6,111,908	11,128,848	82.08%	1,355,133	3,035,522	124.00%
Sub-Total	49,724,384	71,742,022	44.28%	8,507,050	11,007,475	29.39%
Asia / Pacific Rim						
Australia	99,069	56,768	-42.70%	5,588,220	6,260,771	12.04%
China	45,622,976	16,785,769	-63.21%	2,899,994	1,400,892	-51.69%
Hong Kong	101,792,015	74,539,142	-26.77%	2,512,975	2,623,883	4.41%
India	44,092	221,368	402.06%	0	0	0.00%
Japan	0	0	0.00%	15,646,470	13,348,993	-14.68%
Korea	1,937,566	858,897	-55.67%	15,212,358	15,335,735	0.81%
Malaysia	2,097	0	-100.00%	609,560	446,232	-26.79%
New Zealand	0	0	0.00%	455,100	698,098	53.39%
Philippines	0	0	0.00%	164,600	230,625	40.11%
Singapore	63,092	0	-100.00%	433,358	597,600	37.90%
Taiwan	192,904	85,783	-55.53%	4,551,847	3,994,783	-12.24%
Thailand	2,603,138	5,113,506	96.44%	355,040	1,126,532	217.30%
Vietnam	24,837,721	28,569,813	15.03%	44,090	584,892	1226.59%
Sub-Total	177,194,670	126,231,046	-28.76%	48,473,612	46,649,036	-3.76%
Other	885,514	1,233,460	39.29%	903,519	805,832	-10.81%
GRAND TOTAL	297,938,769	287,795,984	-3.40%	194,794,623	200,267,878	2.81%
Domestic Total	16,872,777	13,223,497	-21.63%	97,025,649	98,441,194	1.46%
Export Total	281,065,992	274,572,487	-2.31%	97,768,974	101,826,684	4.15%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
March 2013 / March 2014

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>March 2013</u>	<u>March 2014</u>	<u>% Change vs. Prior Year</u>	<u>March 2013</u>	<u>March 2014</u>	<u>% Change vs. Prior Year</u>
North America						
USA	2,359,336	364,497	-84.55%	10,563,875	13,585,196	28.60%
Canada	30,310	55,366	82.67%	964,810	1,426,779	47.88%
Mexico	0	0	0.00%	0	0	0.00%
Sub-Total	2,389,646	419,863	-82.43%	11,528,685	15,011,975	30.21%
Central & South America						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	31,000	0	-100.00%
Venezuela	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	31,000	0	-100.00%
Europe						
Austria	0	0	0.00%	41,400	0	-100.00%
France	0	0	0.00%	0	0	0.00%
Germany	44,092	0	-100.00%	2,277,299	2,792,795	22.64%
Greece	0	0	0.00%	0	0	0.00%
Italy	181,880	456,811	151.16%	209,842	212,207	1.13%
Netherlands	0	0	0.00%	281,593	759,745	169.80%
Norway	0	0	0.00%	0	0	0.00%
Portugal	0	264,500	0.00%	0	0	0.00%
Spain	394,532	616,924	56.37%	727,198	715,692	-1.58%
Sweden	0	0	0.00%	42,045	217,974	418.43%
Switzerland	0	0	0.00%	84,000	84,000	0.00%
U.K.	0	0	0.00%	334,576	274,020	-18.10%
Sub-Total	620,504	1,338,235	115.67%	3,997,953	5,056,433	26.48%
Middle East/Africa						
Algeria	0	88,000	0.00%	0	84,000	0.00%
Egypt	89,092	286,506	221.58%	0	129,318	0.00%
Israel	0	352,552	0.00%	374,985	483,390	28.91%
Jordan	0	0	0.00%	168,000	66,000	-60.71%
Morocco	131,174	263,450	100.84%	0	0	0.00%
Saudi Arabia	0	0	0.00%	210,492	225,508	7.13%
Turkey	1,028,287	1,322,761	28.64%	0	0	0.00%
U.A.E.	335,504	44,092	-86.86%	331,388	415,218	25.30%
Sub-Total	1,584,057	2,357,361	48.82%	1,084,865	1,403,434	29.36%
Asia / Pacific Rim						
Australia	0	0	0.00%	741,100	1,143,290	54.27%
China	2,550,065	1,007,391	-60.50%	613,957	135,000	-78.01%
Hong Kong	7,149,968	2,334,783	-67.35%	120,885	132,500	9.61%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	1,965,446	1,712,783	-12.86%
Korea	0	0	0.00%	1,363,217	2,246,155	64.77%
Malaysia	0	0	0.00%	25,000	82,600	230.40%
New Zealand	0	0	0.00%	71,000	117,240	65.13%
Philippines	0	0	0.00%	0	26,525	0.00%
Singapore	0	0	0.00%	25,000	58,770	135.08%
Taiwan	88,184	0	-100.00%	529,082	861,513	62.83%
Thailand	198,230	0	-100.00%	0	84,000	0.00%
Vietnam	2,867,503	2,388,694	-16.70%	42,000	128,092	204.98%
Sub-Total	12,853,950	5,730,868	-55.42%	5,496,687	6,728,468	22.41%
Other	64,446	99,207	53.94%	156,145	36,000	-76.94%
GRAND TOTAL	17,512,603	9,945,534	-43.21%	22,295,335	28,236,310	26.65%
Domestic Total	2,359,336	364,497	-84.55%	10,563,875	13,585,196	28.60%
Export Total	15,153,267	9,581,037	-36.77%	11,731,460	14,651,114	24.89%